

2011

Annual Directory

If your company is looking to locate an operation in the American South, the following list of contacts is of great value. These are the people and organizations that will make your deal happen. More information on the contacts listed below can be found in this magazine and its Web sites at www.SB-D.com, www.SmallTownSouth.com and www.SouthernAutoCorridor.com. For real-time news on business, economic development and politics in the South, go to www.RandleReport.com.

ALABAMA

Seth Hammett Alabama Development Office

401 Adams Ave
Montgomery AL 36130
800.248.0033
334.242.0400
adoinfo@ado.alabama.gov
www.ado.alabama.gov

John Bradley TVA

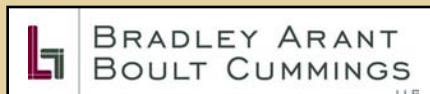
P O Box 292409
Nashville TN 37229
615.232.6051
jb Bradley@tva.com
www.tvaed.com

Lori Huguley City of Opelika

P O Box 390
Opelika AL 36803-0390
334.705.5115
lhuguley@ci.opelika.al.us
www.opelika.org

Valerie Gray Chambers County Development Authority

P O Box 269
2102 S Broad Ave
Lanett AL 36863
334.642.1412
vgray@chambersida.com
www.chamberscoida.com



Christopher R. Grissom Bradley Arant Boult Cummings LLP

One Federal Place
1819 Fifth Ave N
Birmingham AL 35203
205.521.88514
cgrissom@babc.com
www.babc.com

W. Lee Thuston Burr & Forman

420 20th St N Ste 3400
Birmingham AL 35203
205.251.3000
lhuston@burr.com
www.burr.com

Ken Novak Alabama Power

600 N 18th St
Birmingham AL 35203
205.257.2487
kfnovak@southernco.com
www.amazingalabama.com

Wayne Vardaman Selma-Dallas County EDA

912 Selma Ave
Selma AL 36701
334.875.8365
vardaman@selmaeda.com
www.selmaeda.com

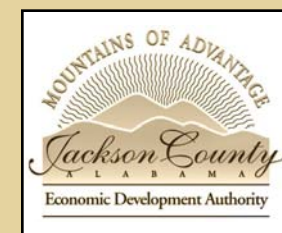


Bradley R. Byrne Jones Walker

One Federal Place
1819 5th Ave N Ste 1100
Birmingham AL 35203
205.244.5269
bbyrne@joneswalker.com
www.joneswalker.com

Matthew C. McDonald Jones Walker

254 State St
Mobile AL 36603
251.439.7576
mmcdonald@joneswalker.com
www.joneswalker.com



Dus Rogers Jackson County EDA

817 S Broad St
Scottsboro AL 35768
256.574.1331
grogers@scottsboro.org
www.jacksoncountyeconomic.com

ARKANSAS

Maria Haley **Arkansas Economic Development Commission**

One Capitol Mall
Little Rock AR 72201-9881
800.ARKANSAS
501.682.1121
info@1800ARKANSAS.com
www.1800ARKANSAS.com



Kirkley Thomas **Electric Cooperatives of Arkansas**

P O Box 194208
Little Rock AR 72209
501.570.2274
kirkley.thomas@aecc.com
www.ecark.org

Chris Marsh **Entergy Arkansas**

425 West Capitol Ave 27th Fl
Little Rock AR 72201
501.377.4467
cmash@entergy.com
www.teamworkarkansas.com

Sue McGowan **Paragould Regional Chamber**

P O Box 124
Paragould AR 72450
870.236.7684
smcgowan@paragould.org
www.paragould.org

Jeff Pipkin **Arkansas Valley Alliance**

708 West Main St
Russellville AR 72801
479.858.6555
jpipkin@russellville.org
www.russellville.org

Norm MacNeill **Ouachita Partnership**

P O Box 895
Camden AR 71711-0895
870.248.6733
nmacneill@cablelynx.com
www.teamcamden.com

Brad Lacy **Conway Development Corporation**

900 Oak St
Conway AR 72032
501.329.7788
bradl@conwayarkansas.org
www.conwayarkansas.org

FLORIDA

Gray Swoope **Enterprise Florida**

800 N Magnolia Ave Ste 1100
Orlando FL 32803
407.956.5600
gswoope@eflorida.com
www.eflorida.com

Marc Hoenstine **Progress Energy**

452 E Crown Point Rd
Winter Garden FL 34787
407.905.3443
marc.hoenstine@pgnmail.com
www.progress-energy.com/economic

Neal Wade **The St. Joe Company**

133 S WaterSound Pkwy
WaterSound FL 32413
850.588.2234
nwade@joe.com
www.joe.com

Janet Watermeier **Bay County EDA**

490 Grace Ave
Panama City FL 32401
850.215.9965
janet@bayeda.com
www.baycountyeda.com

Allison Beeman **Haines City EDC**

611 Jones Ave E Ste 4
Haines City FL 33844
863.956.6212
allison@hainescityedc.com
www.hainescityedc.com

Jim DeGennaro **Central Florida Development Council**

600 N Broadway Ste 300
Bartow FL 33830
863.534.4370
dege@cfdc.org
www.cfdc.org

John Hagen **Pasco EDC**

16506 Pointe Village Dr #101
Lutz, FL 33558
888.607.2726
jhagen@pascoedc.com
www.pascoedc.com

Jim Hizer **Pensacola Chamber**

117 W Garden St
Pensacola FL 32502
850.438.4081
jhizer@pensacolachamber.com
www.pensacolachamber.com

Eric Basinger **Manatee Economic Development Council**

P O Box 321
Bradenton FL 34206-0321
941.748.4842
ericb@manateeedc.com
www.manateeedc.com

Kathleen Baylis **EDC of Sarasota County**

2601 Cattlemen Rd Ste 201
Sarasota FL 34232
941.309.1200
kbaylis@edcsarasotacounty.com
www.edcsarasotacounty.com

GEORGIA

Chris Cumiskey **Georgia Department of Economic Development**

75 5th Street NW Ste 1200
Atlanta GA 30308
404.962.4000
business@georgia.org
www.georgia.org

John Bradley **TVA**

P O Box 292409
Nashville TN 37229
615.232.6051
jbradley@tva.com
www.tvaed.com

Jay A. Garner **Garner Economics**

715 Birkdale Dr
Atlanta GA 30215
770.716.9544
jay@garnereconomics.com
www.garnereconomics.com

Walter Sprouse **Augusta EDA**

Ste 560 Historic Enterprise Mill
1450 Greene St
Augusta GA 30901
706.821.1321
wsprouse@augustaeda.com
www.augustaeda.com

KANSAS

Barbara Hake, CEcD **Kansas Department of Commerce**

9001 West 110th St Ste 150
Overland Park KS 66210
913-345-8347
913-375-5835 cell
bhake@kansasccommerce.com
www.thinkbigks.com

Vicki Pratt Gerbino **Greater Wichita Economic Development Coalition**

350 West Douglas Ave
Wichita KS 67202
316.268.1133
info@gwedc.org
www.gwedc.org

KENTUCKY



Erik Dunnigan **Kentucky Cabinet for Economic Development**

Old Capitol Annex
300 West Broadway
Frankfort KY 40601
502.564.7140
erik.dunnigan@ky.gov
www.thinkkentucky.com

John Bradley **Tennessee Valley Authority**

P O Box 292409
Nashville TN 37229-2409
615.232.6051
jbradley@tva.gov
www.tvaed.com



Karen Finan **TRI-ED EDC**

300 Buttermilk Pike Ste 332
Covington KY 41017
859.344.0040
kaf@NorthernKentuckyUSA.com
www.northernkentuckyusa.com

LOUISIANA



Stephan Moret **Louisiana Economic Development**

P O Box 94185
Baton Rouge LA 70804-8115
225.342.5388
moret@la.gov
www.opportunitylouisiana.com



Fred L. Chevalier **Jones Walker**

Four United Plaza
8555 United Plaza Blvd
Baton Rouge LA 70809
225.248.2046
fchevalier@joneswalker.com
www.joneswalker.com

George Fawcett **SLEMCO**

P O Box 90866
Lafayette LA 70509
337.896.5384
george.fawcett@slemco.com
www.slemco.com

Scott Rojas **JEDCO**

700 Churchill Pkwy
Avondale LA 70094
504.875.3908
strojas@jedco.org
www.jedco.org



George Swift **SWLA Partnership**

120 W Pujo St
Lake Charles LA 70602
337.433.3632
gswift@allianceswla.org
www.allianceswla.org

Michael Hecht **Greater New Orleans Inc**

365 Canal St Ste 2300
New Orleans LA 70130
504.527.6900
mhecht@gnoinc.org
www.gnoinc.org



Tana Trichel **Northeast Louisiana Economic Alliance**

P O Box 746
Ferriday LA 71334
318.757.3033
ttrichel@nelea.us
www.nelea.us

Stacey Zawacki **LEDA**

211 E Devalcourt St
Lafayette LA 70506
337.593.1417
staceys@lafayette.org
www.lafayette.org

Kurt Foreman **North Louisiana Economic Partnership**

400 Edwards St
Shreveport LA 71101
318.677.2536
kforeman@nlep.org
www.nlep.org

Charles Harvey **Chennault International Airport Authority**

3650 Sen. J. Bennett Johnston Ave
Lake Charles LA 70615
337.491.9961
charvey@chennault.org
www.chennault.org

James E. Maurin **Stirling Properties**

109 Northpark Blvd Ste 300
Covington, LA 70433
985.898.2022
jmau@stirlingprop.com
www.stirlingprop.com

MARYLAND

Christian Johansson **Maryland Department of Economic Development**

401 E Pratt St
Baltimore MD 21202
410.767.6300
communications@choosemaryland.org
www.choosemaryland.org

Sarah Lankford
Hagerstown Washington Co EDC
100 W Washington St Room 103
Hagerstown MD 21740
240.313.2280
edcinfo@hagerstownedc.org
www.hagerstownedc.org

MISSISSIPPI

Melissa Medley
Mississippi Development Authority
P O Box 849
Jackson MS 39225
800.360.3323
601.359.3449
mmedley@mississippi.org
www.mississippi.org

John Bradley
Tennessee Valley Authority
P O Box 292409
Nashville TN 37229-2409
615.232.6051
jbradley@tva.gov
www.tvaed.com



Joe Max Higgins Jr.
Columbus-Lowndes Development Link
P O Box 1805
Columbus MS 39703
800.748.8882
662.328.8390
jhiggins@clldlink.org
www.clldlink.org

Gary Matthews
Tishomingo County Development Foundation
1001 Battleground Dr
Iuka MS 38852
662.423.9933
gary@tishomingo.org
www.tishomingo.org

Arnie T. Williams
Mississippi Power Company
P O Box 4079
Gulfport MS 39502
228.865.5003
atwillia@southernco.com
www.mississippipower.com



David Rumberger
Community Development Foundation
P O Drawer A
Tupelo MS 38802-1210
800.523.3463
662.842.4521
rum@cdfms.org
www.cdfms.org

Lyn Arnold
Tunica County Chamber & EDF
P O Box 1888
Tunica MS 38676
662.363.2865
larnold@tunicachamber.com
www.tunicachamber.com

Jack Zink
Hancock County Development Commission
P O Box 2267
Bay St. Louis, MS 39521
228.467.9231
jzink@hcdc.ms
www.hancockdevelopmentcommission.co



Stephen M. Wilson
Bradley Arant Boulton Cummings LLP
One Jackson Place
188 E Capitol St Ste 400
Jackson MS 39201
601.592.9957
swilson@babc.com
www.babc.commailto:relek@wsbi.net

MISSOURI

Gary Taylor
Missouri Department of Economic Development
301 West High St
Jefferson City MO 65102
573.751.4962
ecodev@ded.mo.gov
www.ded.mo.gov

Rob O'Brian
Joplin Area Chamber
320 E 4th St
Joplin MO 64801-2263
417.624.4150
robrian@joplincc.com
www.joplincc.com

NORTH CAROLINA

J. Keith Crisco
North Carolina Dept of Commerce
301 N Wilmington St
Raleigh NC 27601-1058
4301 Mail Service Center
Raleigh NC 27699-4301
919.733.4977
info@nccommerce.com
www.nccommerce.com



Robert E. Leak Jr.
Winston-Salem Business Inc
1080 West Fourth St
Winston-Salem NC 27101
800.220.9724
336.723.8955
rleak@wsbusinessinc.com
www.wsbusinessinc.com

Katherine Thomas
Progress Energy
410 S Wilmington Street PEB 1505
Raleigh NC 27601
800.622.7562
919.546.2653
Katherine.Thomas@pgnmail.com
www.progress-energy.com/economic

David Swenson
Charlotte Regional Partnership
550 S Caldwell St Ste 760
Charlotte NC 28202
704.347.6582
dswenson@charlotteusa.com
www.charlotteusa.com



Brenda Daniels
ElectriCities of North Carolina
1427 Meadow Wood Blvd
Raleigh NC 27604
800.768.7697
919.760.6363
bdaniels@electricities.org
www.electricities.com

NEXSEN | PRUET

Ernest C. Pearson Nexsen Pruet

4141 Parklake Ave Ste 200
Raleigh NC 27612
919.755.1800
epearson@nexsenpruet.com
www.nexsenpruet.com



Clark Gillespy Duke Energy

P O Box 1006
Charlotte NC 28201
704.382.8184
Clark.Gillespy@duke-energy.com
www.considerthecarolinas.com

Phyllis Owens Harnett County EDC

P O Box 1270
Lillington, NC 27546
910.814.6890
powers@harnett.org
www.harnettcdc.com

Steve Yost North Carolina's Southeast

P O Box 2556
707 W Broad St
Elizabethtown NC 28337
800.787.1333
910.862.8511
stevey@ncse.org
www.ncse.org

John Bradley Tennessee Valley Authority

P O Box 292409
Nashville TN 37229-2409
615.232.6051
jbradley@tva.gov
www.tvaed.com

Darlene Waddell North Carolina Global TransPark

2780 Jetport Rd Ste A
Kinston NC 28504-8032
252.522.4929
dwaddell@ncgtp.com
www.ncgtp.com

Dan Lynch Greensboro Economic Development Alliance

342 N Elm St
Greensboro NC 27401
336.387.8302
greensboroeda@greensboro.org
www.greensboroeda.com



Bo Gregory Fayetteville-Cumberland Co Chamber

1019 Hay St
Fayetteville NC 28305
910.484.4242
bgregory@fayettevillencchamber.org
www.fayettevillencchamber.org



Jim Reichardt Onslow Co EDC

1099 Gum Branch Rd
Jacksonville NC 28540
910.347.2842
jreichardt@onslowedc.com
www.onslowedc.com

John Gessaman Carolinas Gateway Partnership

427 Falls Rd
Rocky Mount NC 27804
252.442.0114
jrgessaman@econdev.org
www.econdev.org

Robin H. Spinks Greenfield

213 Seacrest Dr
Wrightsville Beach NC 28480
910.509.1805
greenfielddev@earthlink.net
www.greenfield.bz

Christopher Plate Monroe Economic Development

3900 Paul J. Helms Dr
Monroe NC 28110
704.282.5780
cplate@monroenc.org
www.developmonroe.com

Joanna Helms Wayne County Development Alliance

P O Box 1280
Goldsboro NC 27533
919.731.7700
joanna.helms@waynegov.com
www.waynealliance.org

OKLAHOMA

Natalie Shirley Oklahoma Department of Commerce

900 N Stiles Ave
Oklahoma City OK 73104-3234
405.815.6552
info@okcommerce.gov
www.okcommerce.gov



Sanders Mitchell MidAmerica Industrial Park

P O Box 945
Pryor Creek OK 74362
918.825.3500
smitchell@maip.com
www.maip.com

Don Berger MidAmerica Industrial Park

P O Box 945
Pryor OK 74362
918.825.3500
donb@maip.com
www.maip.com



Cynthia Reid Greater Oklahoma City Chamber of Commerce

123 Park Ave
Oklahoma City OK 73102
800.616.1114
405.297.8942
creid@okcchamber.com
www.okcchamber.com



Michael Neal
Tulsa Metro Chamber
 Two W Second St Ste 150
 Tulsa OK 74103
 918.585.1201
mikeneal@tulsachamber.com
www.tulsachamber.com

SOUTH CAROLINA

Robert M. Hitt III
South Carolina Department of Commerce
 1201 Main St Ste 1600
 Columbia SC 29201-3200
 803.737.0400
bhitt@sccommerce.com
www.sccommerce.com



George Haygood
Santee Cooper
 One Riverwood Dr
 Moncks Corner SC 29461-2901
 843.761.7010
george.haygood@santeecooper.com
www.santeecooper.com

Stuart Ames
Progress Energy
 1755 Mechanicsville Rd
 Florence SC 29501
 843.661.4195
stuart.ames@pgnmail.com
www.progress-energy.com/economic

Daryl J. Corbin
White Hawk Commerce Park
 227 West Evans St
 Florence SC 29501
 843.413.9427
whitehawkllc@gmail.com
www.whitehawkcommercepark.com



David King
Central South Carolina Alliance
 1201 Main St Ste 100
 Columbia SC 29201
 803.733.1151
dking@centralsc.org
www.centralsc.org

Deepal Eliatamby
Alliance Consulting Engineers
 P O Box 8147
 Columbia SC 29202
 803.779.2078
deliatamby@alliancece.com
www.alliancece.com



Clark Gillespy
Duke Energy
 P O Box 1006
 Charlotte NC 28201
 704.382.8184
Clark.Gillespy@duke-energy.com
www.considerthecarolinas.com



Will Williams
Aiken/Edgefield EDP
 P O Box 1708
 Aiken SC 29802
 803.641.3300
wwilliams@edpsc.org
www.edpsc.org



Jon Baggett
Dorchester County Economic Development
 402 N Main St
 Summerville, SC 29483
 843.875.9109
info@dorchesterforbusiness.com
www.dorchesterforbusiness.com

Anna Poston
NESA
 P O Box 100547
 Florence, SC 29502
 843.661.1170
aposton@scbusinesscorner.com
www.nesasc.org



April C. Lucas
Nexsen Pruet
 1230 Main St Ste 700
 Columbia SC 29201
 803.771.8900
alucas@nexsenpruet.com
www.nexsenpruet.com

Fred Gassaway
South Carolina Power Team
 1201 Main St Ste 1710
 Columbia SC 29201
 803.254.9211
fgassaway@scpowerteam.com
www.scpowerteam.com

Marvin Moss
Laurens County Development Corporation
 P O Box 427
 Laurens SC 29360
 864.939.0580
mmoss@laurenscounty.org
www.laurenscounty.org



Rachel Barnett
Thompson Construction
 100 N Main
 Sumter SC 29150
 803.773.8005
rbarnett@thompsonind.com
www.thompsonsoutheast.com

Ian Leslie
Lowcountry Economic Network
 917 Bay St Ste 207
 Beaufort SC 29901
 843.379.3955
ilesie@lowcountrynet.org
www.lowcountrynet.org

Jay Schwedler
Sumter Development Board

32 E Calhoun St
Sumter SC 29150
803.418.0700
jschwedler@sumter-sc.com
www.sumteredge.com

Mark Williams
Strategic Development Group

P O Box 11933
Columbia SC 29211
803.748.1207
info@strategicdev.com
www.strategicdev.com

Jennifer Worthington
Haynsworth Sinkler Boyd

1201 Main St 22nd Fl
Columbia SC 29201
803.779.3080
jworthington@hsblawfirm.com
www.hsblawfirm.com

Brenda Stewart
Smith Moore Leatherwood LLP

300 E McBee Ave Ste 500
Greenville SC 29601
864.240.2404
brenda.stewart@smithmoorelaw.com
www.smithmoorelaw.com

TENNESSEE

Mark Drury
Tennessee Dept of Economic & Community Development

312 Eighth Ave N 11th Fl
Nashville TN 37243
615.532.8880
mark.drury@tn.gov
www.tnecd.gov



Alicia Summers
NE Tennessee Valley RIDA

P O Box 1022
Tri City Regional Airport
Blountville TN 37617
423.323.1203
asummers@netvaly.org
www.netvaly.org



April Eads
Bristol Tennessee Essential Services

P O Box 549
Bristol TN 37621
423.968.1526
aeads@btes.net
www.btes.net

Trevor Hamilton
Chattanooga Area Chamber of Commerce

811 Broad St
Chattanooga TN 37402
423.756.2121
thamilton@chattanoogachamber.com
www.chattanoogachamber.com

Jack Hammontree
McMinn Co EDA

P O Box 767
Athens TN 37371-0767
423.745.1506
jack@mcminncoeda.org
www.mcminncoeda.org

Mark Herbison
Memphis Regional Chamber of Commerce

22 N Front Street Ste 200
Memphis TN 38103
901.543.3500
mherbison@memphischamber.com
www.memphischamber.com

John Bradley
Tennessee Valley Authority

P O Box 292409
Nashville TN 37229-2409
615.232.6051
jbradley@tva.gov
www.tvaed.com



Allen Hester
Dyersburg Chamber of Commerce

2000 Commerce Avenue
Dyersburg TN 38024
731.285.3433
ahester@dyerchamber.com
www.dyerchamber.com

James Rowland
Forcum Lannom Contractors

350 US Highway 51 Bypass S
Dyersburg TN 38024
731.287.4700
jrowland@flcmail.com
www.forcumlannom.com



J. Thomas Trent, Jr.
Bradley Arant Boult Cummings LLP

Roundabout Plaza
1600 Division St Ste 700
Nashville TN 37203
615.252.2327
jtrent@babbc.com
www.babbc.com

Beth Alexander
Crossville-Cumberland County Chamber

34 South Main St
Crossville TN 38555
931.484.8444
baalexander@crossville-chamber.com
www.crossville-chamber.com

Matt Largen
Williamson County Economic Development

1320 W Main St Ste 120
Franklin TN 37064
615.261.2881
matt@williamsonprospers.com
www.williamsonprospers.com

TEXAS

Aaron Demerson Office of the Governor

P O Box 12428
Austin TX 78711-2428
512.463.2000
ademerson@governor.state.tx.us
www.governor.state.tx.us

Dave Porter Greater Austin Chamber of Commerce

210 Barton Springs Rd Ste 400
Austin TX 78704
512.478.9383
dporter@austinchamber.com
www.austinchamber.com

Jeff Moseley Greater Houston Partnership

1200 Smith Ste 700
Houston TX 77002
713.844.3600
jmoseley@houston.org
www.houston.org

Keith Patridge McAllen Economic Development Corporation

6401 S 33rd St
McAllen TX 78503
956.682.2875
keith@medc.org
www.medc.org

David Berzina Fort Worth Chamber of Commerce

777 Taylor St Ste 900
Fort Worth TX 76102-4997
817.336.2491
dberzina@fortworthchamber.com
www.fortworthchamber.com

Holly Covington Build New Braunfels

P O Box 311417
New Braunfels TX 78131-1417
830.625.2385
holly@nbcham.org
www.buildnb.org

Mario Hernandez San Antonio Economic Development Foundation

602 E Commerce St
San Antonio TX 78205
210.226.1394
edf@sanantoniodef.com
www.sanantoniodef.com

Steve Gilbert Paris EDC

1125 Bonham St
Paris TX 75460
903.784.6964
parisedc@paristexas.com
www.paristexas.com

Lysa Elkins Port Logix Development

Cedar Crossing
P O Box 96120
Houston TX 77213
713.455.1086
lkelins001@comcast.net
www.portlogixdev.net

VIRGINIA

Vince Barnett Virginia Economic Development Partnership

901 E Byrd St
P O Box 798
Richmond VA 23218-0798
804.545.5610
vbarnett@yesvirginia.org
www.yesvirginia.org



David Hudgins Old Dominion Electric Cooperative

4201 Dominion Blvd
Glen Allen VA 23060
800.656.0220
804.968.4068
dhudgins@odec.com
www.odeced.com

John Bradley Tennessee Valley Authority

P O Box 292409
Nashville TN 37229-2409
615.232.6051
jbradley@iva.gov
www.tvaed.com



Mark Heath Martinsville/Henry County EDC

P O Box 631
Martinsville VA 24114
276.403.5940
mheath@yesmartinsville.com
www.yesmartinsville.com

Florence G. Kingston City of Newport News

2400 Washington Ave 3rd Floor
Newport News VA 23607
757.597.2844
fkington@newportnewsva.com
www.nngov.com

Ted Deriso Mid-Atlantic Broadband Cooperative

1100 Confroy Dr
South Boston VA 24592
800.855.4057
tad@mbc-va.com
www.gigapark-va.com

Renee Chapline Virginia's Gateway Region

256 E Ellerslie Ave
Colonial Heights VA 23834
804.732.8971
rchapline@gatewayregion.com
www.gatewayregion.com

WEST VIRGINIA

Kelley Goes West Virginia Development Office

Capitol Complex Bldg 6-Room 553
1900 Kanawha Blvd E
Charleston WV 25305
304.558.2234
kgoes@commercewv.org
www.wvdo.org

Tracy Miller Mid Atlantic Aerospace Complex

P O Box 490
Bridgeport WV 26330
304.842.9419
tracymiller@maacinc.com
www.maacinc.com