

2010 Annual Directory

If your company is looking to locate an operation in the American South, the following list of contacts is of great value. These are the people and organizations that will make your deal happen. More information on the contacts listed below can be found in this magazine and its Web sites at www.SB-D.com, www.SmallTownSouth.com and www.SouthernAutoCorridor.com.

ALABAMA

Neal Wade

Alabama Development Office
401 Adams Avenue
Montgomery AL 36130
800.248.0033
334.242.0400
adoinfo@ado.alabama.gov
www.ado.alabama.gov

Greg Barker

Alabama Power
600 N 18th St
Birmingham AL 35203
205.257.5968
gbarker@southernco.com
www.amazingalabama.com

John Bradley

TVA
P.O. Box 292409
Nashville TN 37229
615.232.6051
jjbradley@tva.com
www.TVAed.com

Al Cook

City of Opelika
P O Box 390
Opelika AL 36803-0390
334.705.5115
fax: 334.705.5113
acook@co.opelika.al.us
www.opelika.org

Jay Daily

Hoar Construction
Two Metroplex Drive, Suite 400
Birmingham AL 35209
205.423.3402
jdaily@hoarllc.com
www.hoarllc.com

Valerie Gray

IDA of Chambers Co
P O Box 269
Lanett AL 36863
334.642.1413
vgray@chambersida.com
www.chamberscoida.com

Christopher R. Grissom

Bradley Arant Boult Cummings LLP
One Federal Place
1819 Fifth Avenue North
Birmingham AL 35203
205.521.8000
cgrissom@babc.com
www.babc.com

Alex Leath

Balch & Bingham
1901 6th Avenue North, Suite 1500
Birmingham AL 35203
205.251.8100
aleath@balch.com
www.balch.com

Dus Rogers

Jackson County EDA
817 S Broad St
Scottsboro AL 35768
256.574.1331
grogers@scottsboro.org
www.jacksoncountyleda.org

W. Lee Thuston

Burr & Forman
420 20th Street North, Suite 3400
Birmingham AL 35203
205.251.3000
lthuston@burr.com
www.burr.com

ARKANSAS

Maria Haley

Arkansas Economic Development
Commission
One Capitol Mall
Little Rock AR 72201-9881
800.ARKANSAS
501.682.1121
fax: 501.682.7394
info@1800ARKANSAS.com
www.1800ARKANSAS.com

Chris Marsh

Entergy Arkansas
425 West Capitol Ave 27th Floor
Little Rock AR 72201
501.377.4467
cmash@entergy.com
www.teamworkarkansas.com

Sue McGowan

Paragould Regional Chamber
P O Box 124
Paragould AR 72450
870.236.7684
smcgowan@paragould.org
www.paragould.org

Jeff Pipkin

Arkansas Valley Alliance
708 West Main St
Russellville AR 72801
479.858.6555
jpipkin@russellville.org
www.russellville.org

Norm MacNeill

Ouachita Partnership for Economic
Development
P O Box 895
Camden AR 71711-0895
nmacneill@cablelynx.com
www.teamcamden.com

FLORIDA

John Adams

Enterprise Florida
800 North Magnolia Avenue Ste
1100
Orlando FL 32803
407.956.5600
fax: 407.956.5599
www.eflorida.com

Marc Hoenstine

Progress Energy
100 Central Avenue
St. Petersburg FL 33701
800.622.7562
727.820.5012
fax: 727.820.5044
marc.hoenstine@pgnmail.com
www.progress-energy.com/economic

Allison Beeman

Haines City EDC
611 Jones Ave East Ste 4
Haines City FL 33844
863.956.6212
allison@hainescityedc.com
www.hainescityedc.com

Fred L. Chevalier

Jones Walker
Four United Plaza
8555 United Plaza Blvd.
Baton Rouge LA 70809
225.248.2046
fchevalier@joneswalker.com
www.joneswalker.com

Jim DeGennaro

Central Florida Development Council
600 N Broadway Ste 300
Bartow FL 33830
863.534.4370
dege@cfdc.org
www.cfdc.org

Charles Wood

Pensacola Chamber
117 W Garden St
Pensacola FL 32502
850.438.4081
cwood@pensacolachamber.com
www.pensacolachamber.com

Eric Basinger

Manatee Economic Development
Council
P O Box 321
Bradenton FL 34206-0321
941.748.4842
ericb@manateeedc.com
www.manateeedc.com

Kathleen Baylis

EDC of Sarasota County
2601 Cattlemen Road Ste 201
Sarasota FL 34232
941.309.1200
kbaylis@edcsarasotacounty.com
www.edcsarasotacounty.com

GEORGIA

Kenneth C. Stewart

Georgia Department of Economic
Development
75 5th Street NW Ste 1200
Atlanta GA 30308
404.962.4000
business@georgia.org
www.georgia.org

John Bradley

TVA
P.O. Box 292409
Nashville TN 37229
615.232.6051
jjbradley@tva.com
www.TVAed.com

Jeanette Clay

Seyfarth Shaw
1545 Peachtree Street NE, 7th Floor
Atlanta GA 30309
404.885.1500
JClay@seyfarth.com
www.seyfarth.com

Jay A. Garner

Garner Economics
715 Birkdale Drive
Atlanta GA 30215
770.716.9544
lay@garnereconomics.com
www.garnereconomics.com

Walter Sprouse

Augusta EDA
Ste 560 Historic Enterprise Mill
1450 Greene Street
Augusta GA 30901
706.821.1321
wsprouse@augustaeda.com
www.augustaeda.com

KANSAS

Barbara Hake, CEcD

Kansas Department of Commerce
9001 West 110th Street, Suite 150
Overland Park KS 66210
913-345-8347
913-345-8548 fax
913-375-5835 cell
bhake@kansascommerce.com
www.thinkbigks.com

Vicki Pratt Gerbino

Greater Wichita Economic
Development Coalition
350 West Douglas Avenue
Wichita KS 67202
316.268.1133
info@gwedc.org
www.gwedc.org

KENTUCKY

Larry Hayes

Kentucky Cabinet for Economic
Development
Old Capitol Annex
300 West Broadway
Frankfort KY 40601
502.564.7670
fax: 502.564.3256
larry.hayes@ky.gov
www.thinkkentucky.com

John Bradley

Tennessee Valley Authority
P O Box 292409
Nashville TN 37229-2409
615.232.6051
fax: 615.232.6091
jjbradley@tva.gov
www.tvaed.com

Karen Finan

TRI-ED EDC
300 Buttermilk Pike Ste 332
Covington KY 41017
859.344.0040
kaf@NorthernKentuckyUSA.com
www.northernkentuckyusa.com

LOUISIANA

Stephan Moret

Louisiana Economic Development
P O Box 94185
Baton Rouge LA 70804-8115
225.342.5388
moret@la.gov
www.louisianaeconomicdevelopment.com

Fred L. Chevalier

Jones Walker
Four United Plaza
8555 United Plaza Blvd.
Baton Rouge LA 70809
225.248.2046
fchevalier@joneswalker.com
www.joneswalker.com

George Fawcett

SLEMCO
P O Box 90866
Lafayette LA 70509
337.896.5384
george.fawcett@slemco.com
www.slemco.com

Scott Rojas

JEDCO
3445 N Causeway Blvd Ste 300
Metairie LA 70002
504.833.1881
srojas@jedco.org
www.jedco.org

George Swift

SWLA Partnership
120 W Pujo St
Lake Charles LA 70602
337.433.3632
allianceswla.org
www.allianceswla.org

Tana Trichel

Northeast Louisiana Economic Alliance
P O Box 746
Ferriday LA 71334
318.757.3033
ttrichel@nelea.us
www.nelea.us

Stacey Zawacki

LEDA
211 E Devalcourt St
Lafayette LA 70506
337.593.1417
staceys@lafayette.org
www.lafayette.org

Charles Harvey

Chennault International Airport Authority
3650 Sen. J. Bennett Johnston Ave
Lake Charles LA 70615
337.491.9961
fax: 337.491.9972
charvey@chennault.org
www.chennault.org

MARYLAND

Christian Johansson

Maryland Department of Economic
Development
401 E. Pratt St
Baltimore MD 21202
410.767.6300
communications@choosemaryland.org
www.choosemaryland.org

Sarah Lankford

Hagerstown Washington Co EDC
100 West Washington St Room 103
Hagerstown MD 21740
240.313.2280
edcinfo@hagerstowndec.org
www.hagerstowndec.org

MISSISSIPPI

Gray Swoope

Mississippi Development Authority
P O Box 849
Jackson MS 39225
800.360.3323
601.359.3449
fax: 601.359.3596
gswoope@mississippi.org
www.mississippi.org

John Bradley

Tennessee Valley Authority
P O Box 292409
Nashville TN 37229-2409
615.232.6051
fax: 615.232.6091
jjbradley@tva.gov
www.tvaed.com

Joe Max Higgins Jr.

Columbus-Lowndes Development Link
P O Box 1805
Columbus MS 39703
800.748.8882
662.328.8390
fax: 662.327.3417
jhiggins@cldlink.org
www.cldlink.org

Gary Matthews

Tishomingo County Development
Foundation
1001 Battleground Dr
Iuka MS 38852
662.423.9933
gary@tishomingo.org
www.tishomingo.org

Ben Stone

Balch & Bingham
1310 25th Avenue
Gulfport MS 39501
228.864.9900
bstone@balch.com
www.balch.com

Arnie T. Williams

Mississippi Power Company
P.O. Box 4079
Gulfport MS 39502
228.865.5003
atwillia@southernco.com
www.mississippipower.com

MISSOURI

Gary Taylor

Missouri Department of Economic
Development
301 West High Street
Jefferson City MO 65102
573.751.4962
fax: 573.526.7700
ecodev@ded.mo.gov
www.ded.mo.gov

Rob O'Brian

Joplin Area Chamber
320 E 4th St
Joplin MO 64801-2263
417.624.4150
robrian@joplincc.com
www.joplincc.com

NORTH CAROLINA

J. Keith Crisco

North Carolina Dept of Commerce
301 N Wilmington Street
Raleigh NC 27601-1058
4301 Mail Service Center
Raleigh NC 27699-4301
919.733.4977
info@nccommerce.com
www.nccommerce.com

Robert E. Leak Jr.

Winston-Salem Business Inc
1080 West Fourth Street
Winston-Salem NC 27101
800.220.9724
336.723.8955
fax 336.761.1069
rleak@wsbusinessinc.com
www.wsbusinessinc.com

Kenny McDonald

Charlotte Regional Partnership
550 South Caldwell St Ste 760
Charlotte NC 28202
704.347.6582
fax: 704.347.8981
info@charlotteusa.com
www.charlotteusa.com

Brenda Daniels

ElectriCities of North Carolina
1427 Meadow Wood Boulevard
Raleigh NC 27604
800.768.7697
919.760.6363
fax: 919.760.6060
bdaniels@electricities.org
www.electricities.com

Kevin Floyd

Nexsen Pruet
201 S Tryon St Ste 1200
Charlotte NC 28202
704.338.5332
kfloyd@nexsenpruet.com
www.nexsenpruet.com

Clark Gillespy

Duke Energy
P.O. Box 1006
Charlotte NC 28201
704.382.8184
Clark.Gillespy@Duke-Energy.com
www.considerthecarolinas.com

Steve Yost

North Carolina's Southeast
P O Box 2556
707 West Broad Street
Elizabethtown NC 28337
800.787.1333
910.862.8511
fax: 910.862.1482
stevey@ncse.org
www.ncse.org

John Bradley

Tennessee Valley Authority
P O Box 292409
Nashville TN 37229-2409
615.232.6051
fax: 615.232.6091
jjbradley@tva.gov
www.tvaed.com

Darlene Waddell

North Carolina Global TransPark
2780 Jetport Road Ste A
Kinston NC 28504-8032
252.522.4929
fax: 252.522.5778
dwaddell@ncgtp.com
www.ncgtp.com

Dan Lynch

Greensboro Economic Development
Alliance
342 North Elm Street
Greensboro NC 27401
336.387.8302
fax: 336.510.0295
greensboroeda@greensboro.org
www.greensboroeda.com

Bo Gregory

Fayetteville-Cumberland Co Chamber
201 Hay St
Fayetteville NC 28301
910.484.4242
bgregory@fayettevillencchamber.org
www.fayettevillencchamber.org

Katherine Thomas

Progress Energy
410 S Wilmington Street PEB 1505
Raleigh NC 27601
800.622.7562
919.546.2653
fax: 919.546.7536
Katherine.Thomas@pgnmail.com
www.progress-energy.com/economic

Jim Reichardt

Onslow Co EDC
1099 Gum Branch Road
Jacksonville NC 28540
910.347.2842
jreichardt@onslowedc.com
www.onslowedc.com

Robin H. Spinks

Greenfield
213 Seacrest Drive
Wrightsville Beach NC 28480
910.509.1805
greenfielddev@earthlink.net
www.greenfield.bz

Christopher Plate

Monroe Economic Development
3900 Paul J. Helms Drive
Monroe NC 28110
704.282.5780
cplate@monroenc.org
www.developmonroe.com

Joanna Helms

Wayne County Development Alliance
P O Box 1280
Goldsboro NC 27533
919.731.7700
joanna.helms@waynegov.com
www.waynealliance.org

OKLAHOMA

Natalie Shirley

Oklahoma Department of Commerce
900 North Stiles Avenue
Oklahoma City OK 73104-3234
405.815.6552
info@okcommerce.gov
www.okcommerce.gov

Don Berger

MidAmerica Industrial Park
P O Box 945
Pryor OK 74362
918.825.3500
donb@maip.com
www.maip.com

Cynthia Reid

Greater Oklahoma City Chamber of
Commerce
123 Park Ave
Oklahoma City OK 73102
800.616.1114
405.297.8942
fax: 405.297.8919
creid@okcchamber.com
www.okcchamber.com

Michael Neal

Tulsa Metro Chamber
Two West Second Street Ste 150
Tulsa OK 74103
918.585.1201
fax: 918.585.8016
mikeneal@tulsachamber.com
www.tulsachamber.com

SOUTH CAROLINA

Joe E. Taylor Jr.

South Carolina Department of
Commerce
1201 Main Street Ste 1600
Columbia SC 29201-3200
803.737.0400
fax: 803.737.0418
jtaylor@sccommerce.com
www.sccommerce.com

George Haygood

Santee Cooper
One Riverwood Drive
Moncks Corner SC 29461-2901
843.761.7010
fax: 843.761.4010
ghaygoo@santeecooper.com
www.santeecooper.com

Mindy Taylor

Progress Energy
1755 Mechanicsville Road
Florence SC 29501
843.661.4180
mindy.taylor@pgnmail.com
www.progress-energy.com/economic

Erik P. Doerring

McNair Law Firm
1301 Gervais Street
P.O. Box 11390 – 29211
Columbia SC 29201
803.799.9800
edoerring@mcnair.net
www.mcnair.net

David King

Central South Carolina Alliance
1201 Main Street Ste 100
Columbia SC 29201
803.733.1151
dking@centralsc.org
www.centralsc.org

Deepal Eliatamby

Alliance Consulting Engineers
P.O. Box 8147
Columbia SC 29202
803.779.2078
deliatamby@alliancece.com
www.alliancece.com

Fred Humes

Aiken/Edgefield EDP
P O Box 1708
Aiken SC 29802
803.641.3300
fax: 803.641.3369
fhumes@usca.edu
www.edpsc.org

Heather Mathews

Nexsen Pruet
1230 Main Street Ste 700
Columbia SC 29201
803.771.8900
fax: 803.253.8277
hmathews@nexsenpruet.com
www.nexsenpruet.com

Fred Gassaway

South Carolina Power Team
1201 Main Street Ste 1710
Columbia SC 29201
803.254.9211
fax: 803.771.0233
fgassaway@scpowerteam.com
www.scpowerteam.com

Marvin Moss

Laurens County Development
Corporation
P O Box 427
Laurens SC 29360
864.939.0580
fax: 864.939.0016
mmoss@laurenscounty.org
www.laurenscounty.org

Kim Statler

Lowcountry Economic Network
917 Bay Street Ste 207
Beaufort SC 29901
843.379.3955
fax: 843.379.3954
kstatler@lowcountrynet.org
www.lowcountrynet.org

Hugh Owens

Myrtle Beach Regional EDC
2431 Hwy 501 East
Conway SC 29526
843.347.4604
howens@myrtlebeachdevelopment.com
www.myrtlebeachdevelopment.com

Jay Schwedler

Sumter Development Board
32 East Calhoun Street
Sumter SC 29150
803.418.0700
fax: 803.775.0915
jschwedler@sumter-sc.com
www.sumteredge.com

Mark Williams

Strategic Development Group
P O Box 11933
Columbia SC 29211
803.748.1207
fax: 803.771.0735
info@strategicdev.com
www.strategicdev.com

Jennifer Worthington

Haynsworth Sinkler Boyd
1201 Main Street, 22nd Floor
Columbia SC 29201
803.779.3080
jworthington@hsblawfirm.com
www.hsblawfirm.com

Brenda Stewart

Smith Moore Leatherwood LLP
300 East McBee Ave Ste 500
Greenville SC 29601
864.240.2404

brenda.stewart@smithmoorelaw.com

www.smithmoorelaw.com

TENNESSEE

Matt Kisber

Tennessee Dept of Economic &
Community Development
312 Eighth Avenue North 11th Floor
Nashville TN 37243
615.741.1888

fax: 615.741.7306

matt.kisber@state.tn.org

www.state.tn.us/ecd

Beth Alexander

Crossville-Cumberland County Chamber
34 South Main Street
Crossville TN 38555
931.484.8444

fax: 931.484.7511

thechamber@crossville.com

www.crossville-chamber.com

Jack Hammontree

McMinn Co EDA
P O Box 767
Athens TN 37371-0767
423.745.1506

jack@mcminncoeda.org

www.mcminncoeda.org

Mark Herbison

Memphis Regional Chamber of
Commerce
22 North Front Street Ste 200
Memphis TN 38103
901.543.3500

fax: 901.543.3510

mherbison@memphischamber.com

www.memphischamber.com

John Bradley

Tennessee Valley Authority
P O Box 292409
Nashville TN 37229-2409
615.232.6051

fax: 615.232.6091

jjbradley@tva.gov

www.tvaed.com

Allen Hester

Dyersburg Chamber of Commerce
2000 Commerce Avenue
Dyersburg TN 38024
731.285.3433

chamber@ecsis.net

www.dyercountychamber.com

Joe Hollingsworth

The Hollingsworth Companies
Two Centre Plaza
Clinton TN 37716
865.457.3601

fax: 865.457.3602

jhollingsworth@hollingsworthcos.com

www.hollingsworthcos.com

James Rowland

Forcum Lannom Contractors
350 US Highway 51 Bypass S
Dyersburg TN 38024
731.287.4700

jrowland@flcmail.com

www.forcumlannom.com

Alicia Summers

NE Tennessee Valley RIDA
P O Box 1022
Tri City Regional Airport
Blountville TN 37617
423.323.1203

fax: 423.323.4016

asummers@netvaly.org

www.netvaly.org

J. Thomas Trent, Jr.

Bradley Arant Boulton Cummings LLP
Roundabout Plaza
1600 Division Street, Suite 700
Nashville TN 37203

615.244.2582

jtrent@babco.com

www.babco.com

TEXAS

Aaron Demerson

Office of the Governor
P O Box 12428
Austin TX 78711-2428
512.463.2000

fax: 512.463.1849

locatetx@governor.state.tx.us

www.governor.state.tx.us

Dave Porter

Greater Austin Chamber of Commerce
210 Barton Springs Road Ste 400
Austin TX 78704
512.478.9383

fax: 512.478.6389

dporter@austinchamber.com

www.austinchamber.com

Keith Patridge

McAllen Economic Development
Corporation
6401 S 33rd Street
McAllen TX 78503

956.682.2875

fax: 956.682.3077

keith@medc.org

www.medc.org

David Berzina

Fort Worth Chamber of Commerce
777 Taylor Street Ste 900
Fort Worth TX 76102-4997
817.336.2491

fax: 817.877.4034

dberzina@fortworthchamber.com

www.fortworthchamber.com

Holly Covington

Build New Braunfels
P O Box 311417
New Braunfels TX 78131-1417
830.625.2385
fax: 830.625.7918
info@buildnb.org
www.buildnb.org

Fred L. Chevalier

Jones Walker
Four United Plaza
8555 United Plaza Blvd.
Baton Rouge LA 70809
225.248.2046
fchevalier@joneswalker.com
www.joneswalker.com

Mario Hernandez

San Antonio Economic Development
Foundation
P.O. Box 1628
San Antonio TX 78296
210.226.1394
fax: 210.223.3386
edf@sanantoniodef.com
www.sanantoniodef.com

Rachel Schory

Paris EDC
1125 Bonham St
Paris TX 75460
903.784.6964
rachel@paristexas.com
www.paristexas.com

Lysa Elkins

Port Logix Development
Cedar Crossing
P O Box 96120
Houston TX 77213
713.455.1086
lkins001@comcast.net
www.portlogixdev.net

VIRGINIA

Jeff Anderson

Virginia Economic Development
Partnership
901 East Byrd Street
P O Box 798
Richmond VA 23218-0798
804.545.5610
janderson@yesvirginia.org
www.yesvirginia.org

David Hudgins

Old Dominion Electric Cooperative
4201 Dominion Blvd
Glen Allen VA 23060
800.656.0220
804.968.4068
fax: 804.968.4010
dhudgins@odec.com
www.odec-ed.com

John Bradley

Tennessee Valley Authority
P O Box 292409
Nashville TN 37229-2409
615.232.6051
fax: 615.232.6091
jjbradley@tva.gov
www.tvaed.com

Robin Boyd

City of Newport News
2400 Washington Ave 3rd Floor
Newport News VA 23607
757.597.2844
rboyd@nngov.com
www.nngov.com

Mark Heath

Martinsville/Henry County Economic
Development Corporation
P O Box 631
Martinsville VA 24114
276.403.5940
fax: 276.403.5941
mheath@yesmartinsville.com
www.yesmartinsville.com

Ted Deriso

Mid-Atlantic Broadband Cooperative
1100 Confroy Drive
South Boston VA 24592
800.855.4057
tad@mbc-va.com
www.gigapark-va.com

Renee Chapline

Virginia's Gateway Region
256 E Eilerslie Ave
Colonial Heights VA 23834
804.732.8971
rchapline@gatewayregion.com
www.gatewayregion.com

WEST VIRGINIA

Kelley Goes

West Virginia Development Office
Capitol Complex, Building 6
Room 553
1900 Kanawha Blvd. East
Charleston WV 25305
304.558.2234
fax: 304.558.0449
kgoes@commercewv.org
www.wvdo.org

Tracy Miller

Mid Atlantic Aerospace Complex
P O Box 490
Bridgeport WV 26330
304.842.9419
fax: 304.558.0449
tracymiller@maacinc.com
www.maacinc.com